### The Future of Mhealth

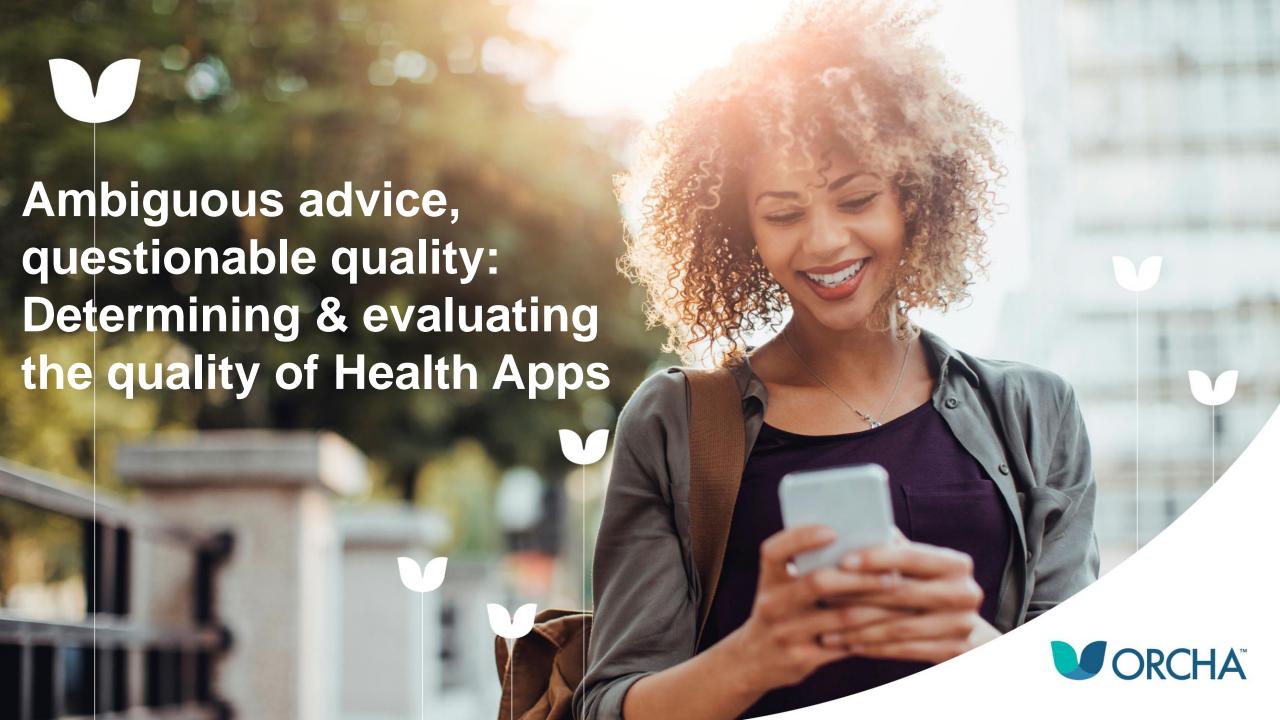


Liz Ashall-Payne
CEO
ORCHA











# ARE HEALTH APPS AND MOBILE HEALTHCARE THE FUTURE?



With over

366,000

health & fitness related apps currently on app stores &

### 5 MILLION

downloads per day it is difficult to deny the rising popularity of the industry



50 MILLION



26.5 MILLION



10.5 MILLION



8 MILLION



7.5 MILLION



26.5 MILLION

### PROFESSIONAL ARE SEEING THE OPPORTUNITY WITH HEALTH APPS TOO



80% OF PROFESSIONALS ARE USING SMARTPHONES & MEDICAL ARPS



40%
ELEVE HEALTH TECHNOLOGIES
CAN REDUCE THE NUMBER OF
VISITS TO DOCTORS' OFFICES



93% BELIEVE THAT THESE APPS CAN IMPROVE PROTEINTS HEALTH





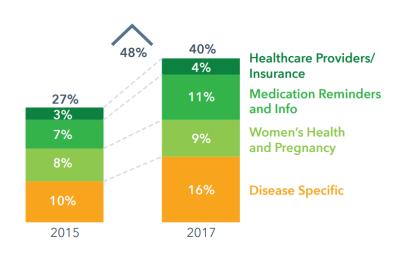
#### Digital Health Apps by Category 2017





#### Health Condition Management





Sources: 42 Matters, Jul 2017; IQVIA AppScript Database, Jul 2017; IQVIA Institute, Jul 2017

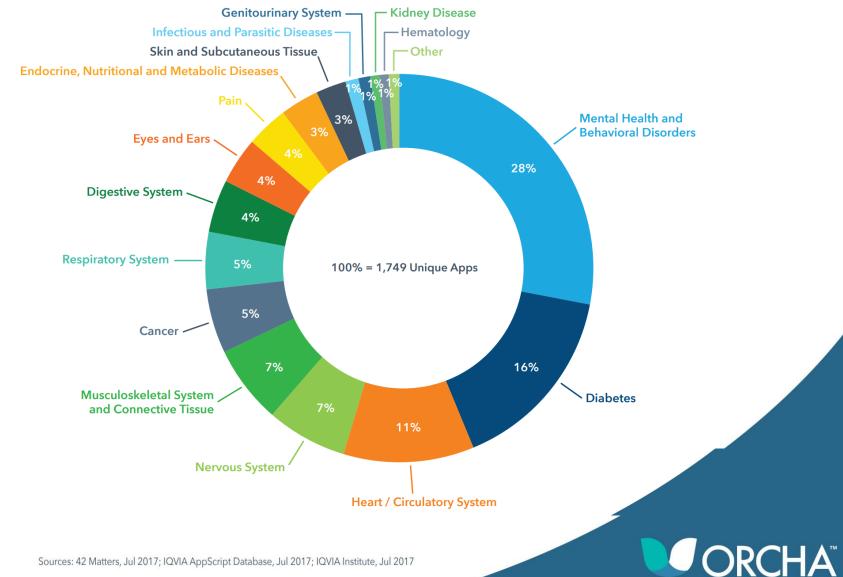
Note: Chart displays share of categorizations. Growth normalized for sample. Numbers may not sum due to rounding; 2017 data includes 11,216 unique app categorizations. 2015 data includes 24,012 apps with 24,088 categorizations. View removes uncategorized apps from 2015 published numbers.





### Disease specific app categories









### What are the major blockers?









#### Awareness

Apps are not yet part of the day to day management of health and care related conditions

#### Accessibility

Finding and matching Apps to support your needs or those of your patients or service users is very difficult

#### Trust

The lack of a suitable quality indicator inhibits the embracing of Apps by end users and professionals in the health and care

#### Governance

The lack of clarity around the regulatory landscape and the appropriate governance foundations delivers organisational uncertainty.

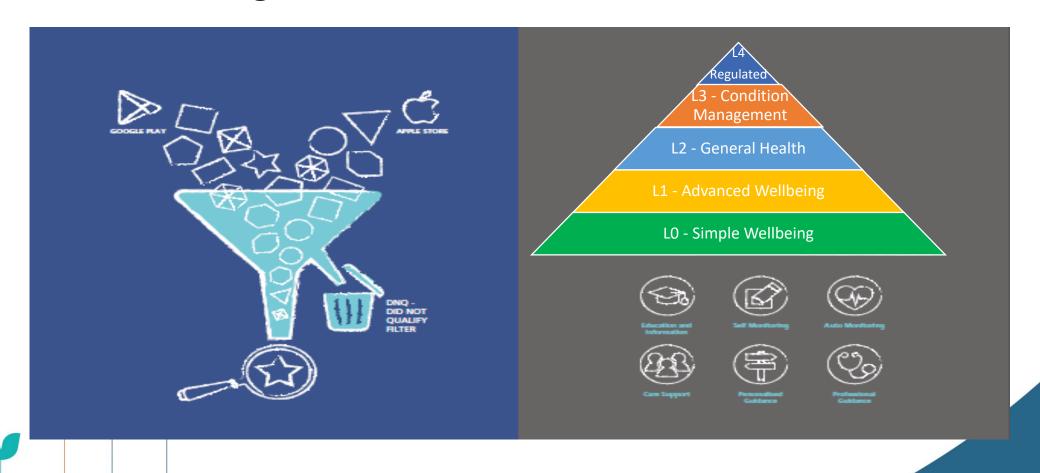








### Introducing ORCHA









### The Regulatory Puzzle What Applies to what?



The Regulatory landscape can be very confusing for Digital Health providers as 'old' regulations and standards are being 'adapted' to meet the very different scenarios that these solutions throw up. Healthcare Regulators globally are wrestling with how to provide a suitable regulatory regime for these innovative products and services.

#### Data & Privacy

In the EU, Apps are now largely governed by GDPR Regulations. However emerging standards around the additional requirements to support System Interoperability will undoubtedly add more layers on top of the base GDPR position. Key areas of focus will be the 'model of consent' and authentication solutions.

#### Clinical Assurance

This is an area that is packed with regulations, standards and policy requirements depending on the jurisdiction in question. Key regulations include, Medical Device Regulations (with major changes coming into force shortly), CQC Registration, Clinical Safety standards, and requirements around evidence of effectiveness and impact.



#### Security

NHS Digital have focussed their Digital Assessment around security on compliance with OWASP best practice guidelines for Apps and Web based solutions. Whilst existing accreditation regimes such as Cyber Essentials and ISO27001 are relevant, the need to demonstrate 'security by design' and suitable vulnerability testing is also becoming key.

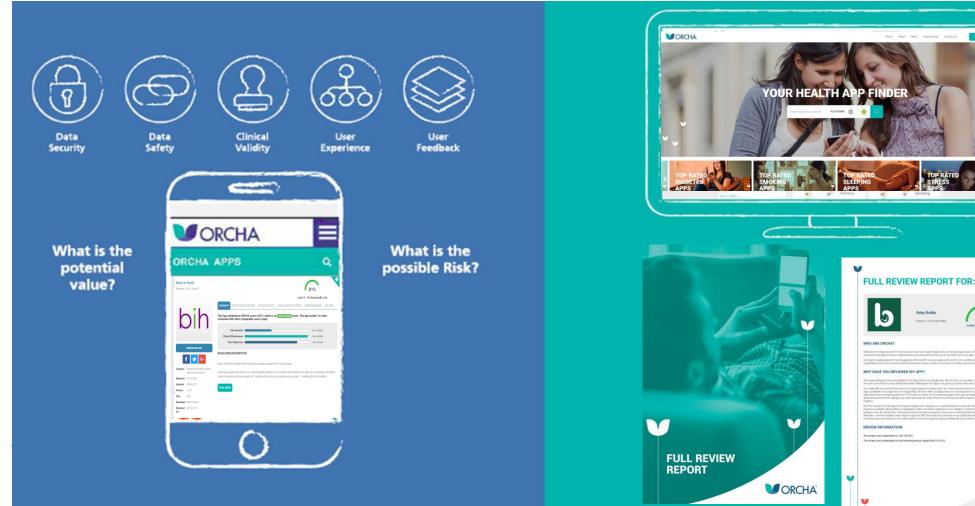
#### User Experience

This is currently the area that is least impacted by Regulation. There are some standards around usability and accessibility, but true User Experience metrics or KPIs are hard to come by, with the primary user feedback mechanisms highly prone to misuse.



### Scoring and Publication



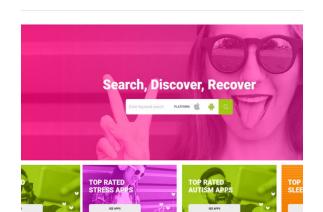








### Using Apps in Health and Care; a couple of Case Studies



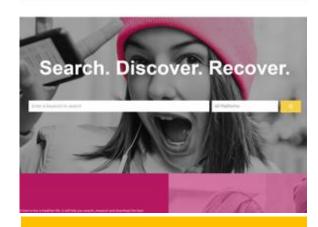
#### 01. South Yorkshire NHS Partnership Trust

CAHM's services and supporting SWYFT CAHM's service to help manage and improve.

#### 02. Lancashire STP

Our earliest Microsite deployment, Lancashire is now going from strength to strength with over 300 registered Professional users and thousands of visits and downloads







### **Pro-Accounts** Activating Professionals is key



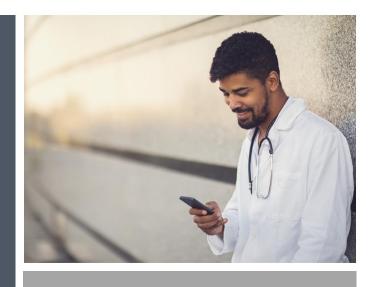
### Pro Impact

Recommendation uptake 60%

Activation Rate 15%

Recommendation Rate 15%

Pro Attitudes 70%



"Over 60% of recipients will respond positively to a Pro App Recommendation"

"Over 70% of Pro's consider digital health can offer value in patient care"





## App Matching



#### **Health Condition or Category**

We have over 180 health and care conditions or categories to support a wide array of health and wellbeing needs



#### **Key Features**

We capture over 15 distinct functions and features to help users find the capabilities that they need help and support with.



#### **Individual Characteristics**

Our review process identifies a range of key characteristics that an App has been designed to support. These range from target age to physical and cognitive capabilities.



#### **Technical Preferences**

Whether it is iOS or Android, Garmin or FitBit or Strava v MapMyRun, the technical world users inhabit is a key element of an Apps 'stickability'.

